



GETTING TO KNOW YOU



Name: _____ Date: _____ Consultant Use:
 Cell: _____ Birthday: _____ CC/Found: _____
 Email: _____ Hostess/Referred by: _____ Lip Color: _____
 Address: _____ City: _____ State: _____ Zip: _____
 Hair Color: _____ Eye Color: _____
 Is Your Skin? (circle): Dry Normal Oily
 For Foundation Coverage, do you prefer? (circle): Light Medium Full
 What's one thing you'd love to change about your skin? _____
 Whom may I contact about gift giving ideas?
 Name: _____ Relationship: _____ Email/Text: _____



FABULOUS FRIENDS GAME

Gift a Pampering Session & Gift Card to some deserving friends!

Name: _____	Name: _____	Name: _____	Name: _____
Relationship: _____	Relationship: _____	Relationship: _____	Relationship: _____
Text: _____	Text: _____	Text: _____	Text: _____
Name: _____	Name: _____	Name: _____	Name: _____
Relationship: _____	Relationship: _____	Relationship: _____	Relationship: _____
Text: _____	Text: _____	Text: _____	Text: _____
Name: _____	Name: _____	Name: _____	Name: _____
Relationship: _____	Relationship: _____	Relationship: _____	Relationship: _____
Text: _____	Text: _____	Text: _____	Text: _____
Name: _____	Name: _____	Name: _____	Name: _____
Relationship: _____	Relationship: _____	Relationship: _____	Relationship: _____
Text: _____	Text: _____	Text: _____	Text: _____

DID YOU KNOW... ABOUT MARY KAY?

MARY KAY FACTS

- Yes/No** Mary Kay products have earned the prestigious Good Housekeeping Seal of Approval and are recommended by the American Skin Cancer Foundation.
- Yes/No** All the Mary Kay products you experience with me are made in the USA & cruelty-free.
- Yes/No** Mary Kay conducts over a half a million tests every year to ensure that their products meet FDA and European Union standards.
- Yes/No** Mary Kay is a \$4 billion, debt-free, family owned company.
- Yes/No** There are over \$180 million worth of Mary Kay cars on the road today?
- Yes/No** Part Time Consultants who spend 6-9 hours per month at appointments can earn an income of \$400-\$800?

ARE THESE IMPORTANT TO YOU?

- Yes/No** To be able to balance life with Faith 1st, Family 2nd, Career 3rd
- Yes/No** Extra Money
- Yes/No** Prizes, awards, recognition
- Yes/No** Be your own boss, work from home
- Yes/No** Flexibility, more personal/family time
- Yes/No** Improve self-esteem/self confidence
- Yes/No** Tax Advantages

Put a
♥
next to
whichever
is most
important
to you!

DOES YOUR CAREER....

- Yes/No** Offer you flexible working hours?
- Yes/No** Pay you over \$25-\$60 per hour?
- Yes/No** Offer you a car AND pay a portion of insurance?
- Yes/No** Is your career the career of a LIFETIME?

On a scale of 1 - 10, circle your interest level in learning more about the MK business opportunity!
NO QUESTIONS! 1 2 3 4 • 6 7 8 9 10 I HAVE LOTS OF QUESTIONS!



TELL ME WHAT YOU THINK!

1. Create your "Wish List" of all the products today you loved using or want to purchase

2. What type of follow up/second appointment experience sounds most fun? (circle)

Spa Experience

Enjoy a detoxing charcoal mask, microdermabrasion exfoliating treatment, or radiance facial peel.

Color Experience

Experience everything our Chromafusion color line has to offer. Receive flawless foundation matching & try a custom color palette, plus new makeup tips & tricks!

3. I have a goal to get the feedback of 5 women this week about the Mary Kay opportunity.

Could you help me out? (check one)

- Yes, I was interested anyway!
- Sure, I'm not interested, but I can help!
 - No thank you



"You are a woman.
You can do anything
in this world that
you want to do."

Mary Kay